



# 32 EVENTS

### PROSEED MONTHLY #33 Agenda

- ★ Intro 10 minutes
- ★ Feature Presentation 15 minutes
- ★ 3+1 Innovation Pitches 20 minutes
- ★ Reciprocity Ring 5 minutes
- ★ Beer & Pizza 65 minutes

Agenda here ends at 20:59. The Royal Queen Seeds Afterparty begins at 21:00.



# We're all messy We're all struggling

"...We are all flying high in some ways & falling flat on our faces in others. Nobody has it all figured out. It's our job to cheer each other on, lift each other up, & push each other to keep giving it our best.

Who we surround ourselves with matters.

We need to be better to each other. We're all we have..."

Amy Weatherly



# Benign Business In a Safe Space

Proseed are a community of entrepreneurs eager to partner and practice altruism in a safe space with like-minded individuals.

We help\* each other any way we can.

It's the natural thing to do... •

(\*) You can start by taking pictures of our amazing speakers, so we can share with everyone later:)



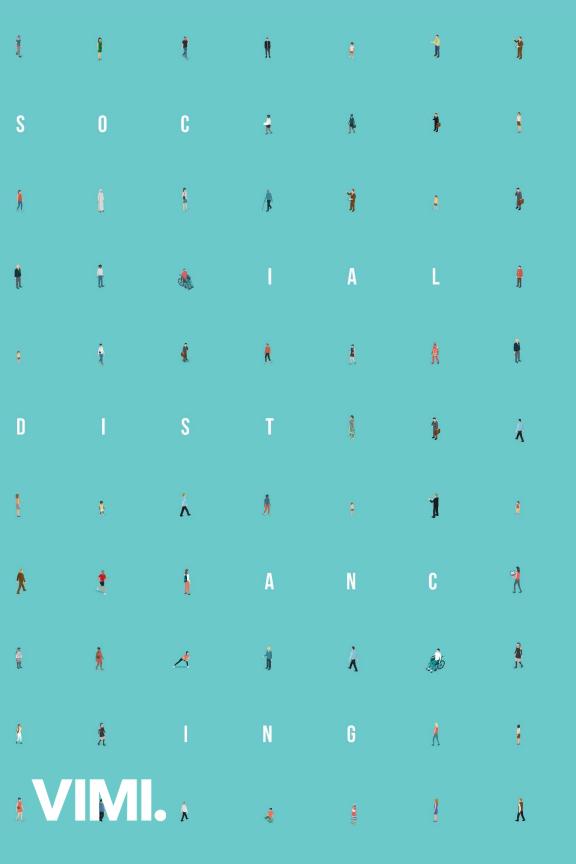


### Who are Proseed?

Alex Lorent, Pillar Events Anthony Pash, Southeast Partners Amy Diener, Amy Diener Art Benjamin Assuied, Worklounge Claire Souchet, LR Paris Erik Van Den Brande, Ocean Nutrition Europe James Wood, The VR Guys Jos Bosmans, BMS Recruitment Kris Withouck, Alcami Lawrence Chaney, GPS Legal Napaporn Palsingh, Krungthai-AXA Life Insurance Noah Shepherd, TBC Polo Ruesz, Bangkok Island Takeshi Heta, Fabbit Vic Rollins, Auburn Asia

Mike Darnell, VIMI





# Joining ceremony

Applicants!

Do you solemnly swear, on this rubber chicken, not to be cocks?





### BBC is by consent

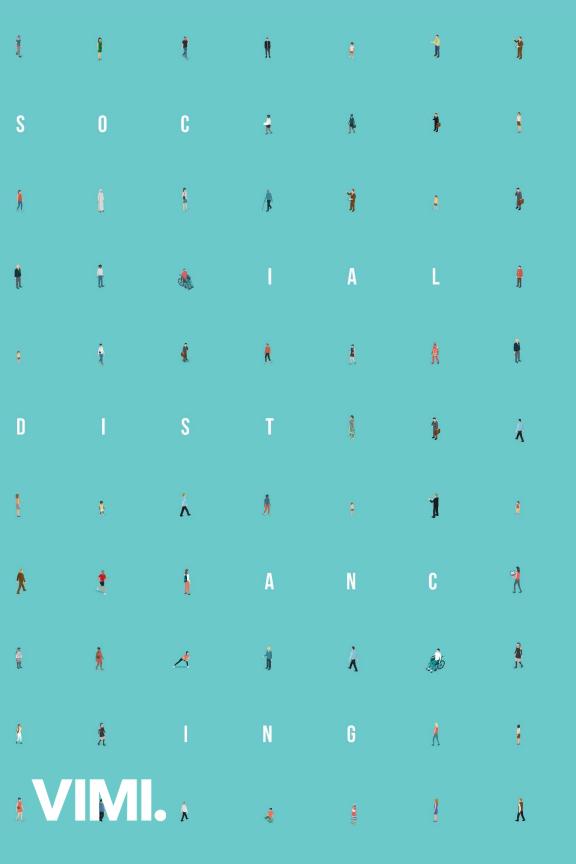
Membership in this Proseed Benign Business Community is by unanimous consent.

Anyone violating our trust & scanning this qr, other than the called new member, will be banned from our community, for life.



Please Scan this QR code and join the official membership group.





### Welcome

By the power vested in me by this rubber chicken, I declare you are now a member of Proseed.

Mazal Tov!!! #HUG



# Why Join Us?

We're a community of entrepreneurs eager to partner in a safe space. We help each other any way we can. It's the natural thing to do We offer:

- Daily <u>learning</u>
- Weekly lunches
- Monthly <u>events</u>
- Community <u>resources</u>
- Our friendship and community



If you believe doing good for others is key to your wellbeing and success, and you're keen to practice this belief with like-minded people. Join us.



# fabbit

Spaces that help you feel focused and comfortable.

# VIM.

Creating digital success for invisible giants since 2010.

12+
Years of experience

250+
Client organizations







































Worklounge is a membership which provides you access to a network of Asia's most exclusive business lounges

### Your company?

Being a Proseed community sponsor is a benefit reserved to members...



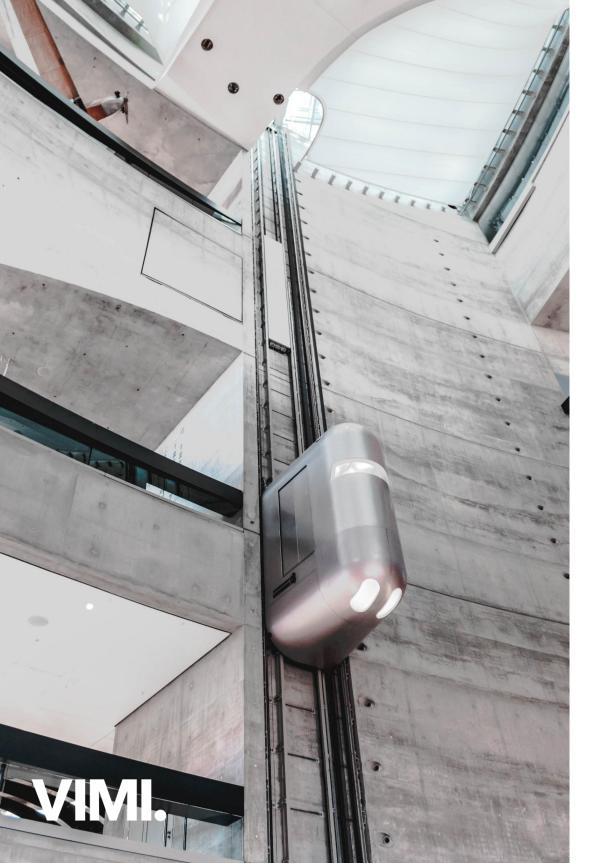


# Why and how do Diversity, Equity & Inclusion matter?

k. Gift Arpaporn Samabhandhu Area Managing Director for Johnson & Johnson Consumer Health, Metropolitan Asia

• • •





# Open Mic Elevator Pitches

3 Minutes Pitch

2 Minutes Q&A





### **BURMESE VEGAN**

# The First and Only Vegan Burmese Brand



MISSION - Provide affordable vegan Burmese food.









### MARKET VALIDATION

### WHY BURMESE VEGAN



### THAILAND'S LARGEST MIGRANT POPULATION

 Over 303,000 registered Burmese located in Bangkok.



### THAILAND IS NO STRANGER TO PLANT-BASED DIETS

 In 2019, the market value of plant-based food in Thailand amounted to around 28 billion Thai baht.



#### PROBLEM WORTH SOLVING

Burmese restaurants
 often are hidden within the
 Myanmar enclave in Bangkok.



#### **SOLUTION**

 We create revolution and movement by spreading Myanmar cuisine with creative marketing.

### **OUR TIMELINE**

### **BUSINESS**





**Suppliers** 





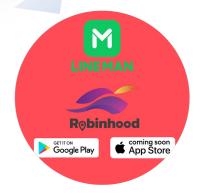
#### **JODD FAIRS MARKET**

Averaged minimum **34 orders** per day.



Over 500 Products **shipped** worldwide.





#### POP-UPS

We currently average 5,000

**prevenue** per event day.

#### **ONLINE DELIVERY**

Launched our **mobile app**, and onboarded onto delivery platforms.













### **OUR ASK**

### PROJECTED CASH FLOW

#### Calculations are in Thai Baht

	Year 1	Year 2	Year 3	Total
Total Revenue	2,710,080	3,013,920	3,460,480	9,184,480
Total Expenses	2,496,566	2,143,054	2,501,362	6,674,422
Cash (End of Period)	213,514	870,866	959,118	2,043,498

100,000 USD

\$100K (3,607,000 THB)

#### **START-UP EXPENSES**

Funding is needed to finance \$75,000 in startup expenses plus \$25,000 of startup cash reserve.

#### **SALES**

Process an average of 28 orders per day, seven days a week.













E-MAIL hello@burmesevegan.com **WEBSITE** 

www.burmesevegan.com

LINE

@330wsnpp

**SOCIAL MEDIA** 

@burmesevegan

# Pitch Evaluation





# Community Pitch

Hands Across the Water Victor Rollins



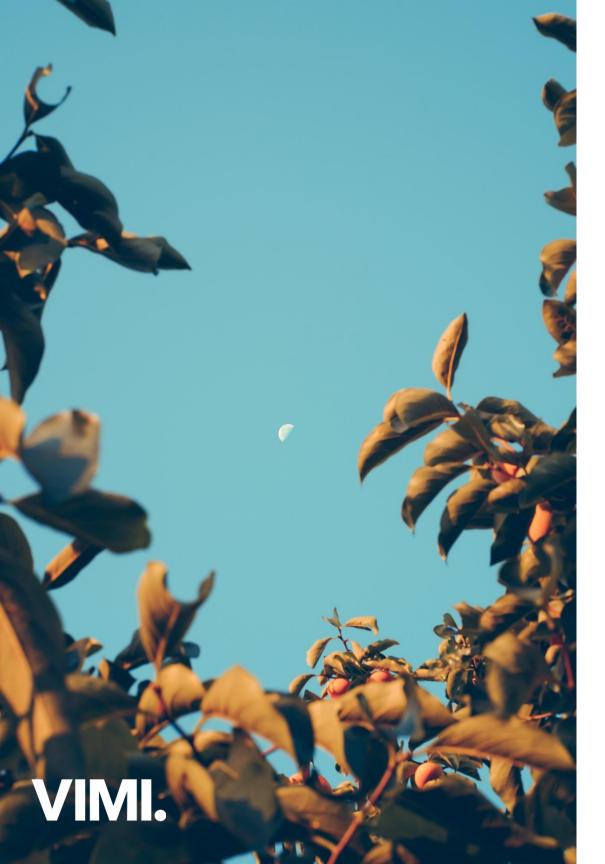






# Pitch Evaluation





# Reciprocity Ring

Ask for the help you need Offer the help you can give





Beer is free but we recommend \$100 donation to our featured charity





Stay in Touch
Join our lunch TOMORROW (...& every Friday) For details connect with us on the "Friends of Proseed" Whatsapp group







